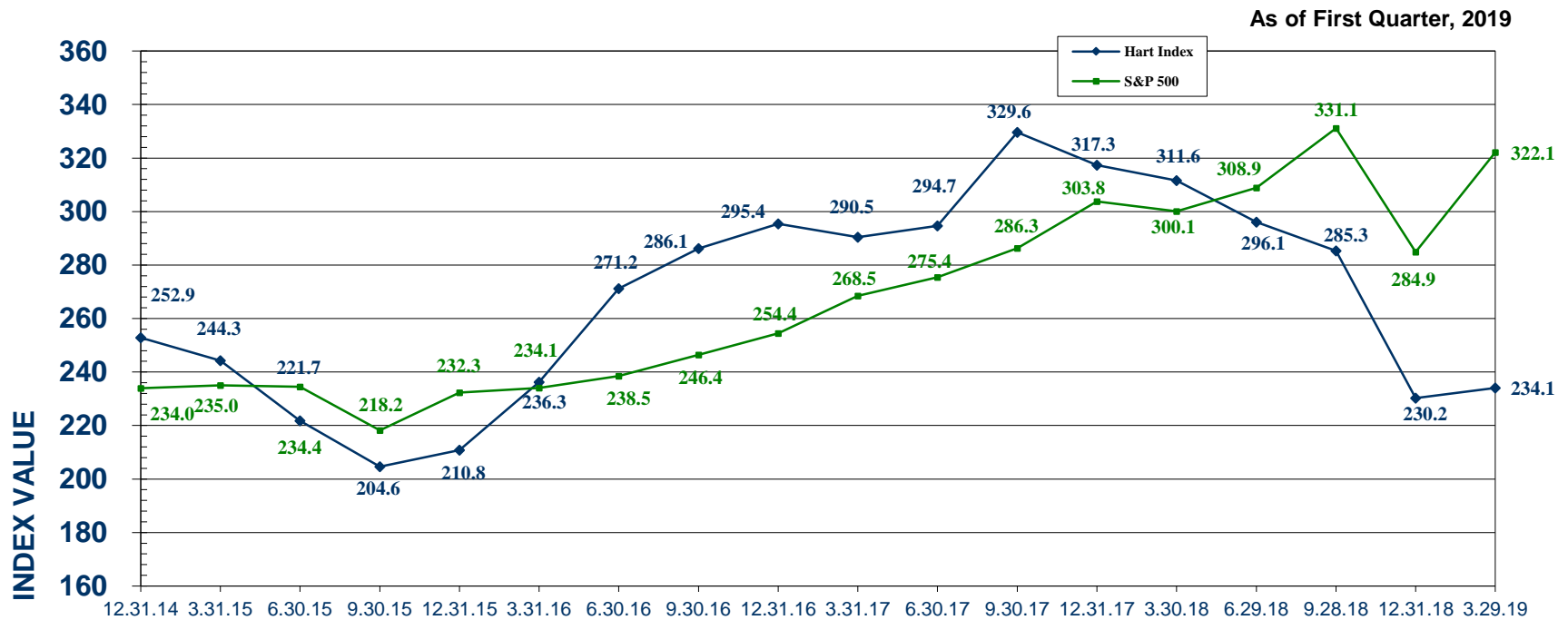


This graph is a market capitalization weighted index that illustrates the aggregate investment performance of the companies listed on this page versus the S&P 500. Both indices are calculated based on a starting value of 100 on 12/31/2002. For the first quarter ended 2019, the Hart Capital Inland Northwest Index rose 1.8% versus an increase in the S&P 500 of 13.1%.

- Avista Corporation
 - Clearwater Paper Corporation
 - Hecla Mining Company
- Idaho Independent Bank
 - Itron, Inc.
 - Key Tronic Corporation
- PotlatchDeltic Corporation
 - W.T.B. Financial Corporation

HART CAPITAL INLAND NORTHWEST INDEX



100 = 12.31.02

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The Index and Composite are unmanaged and cannot be invested in directly.



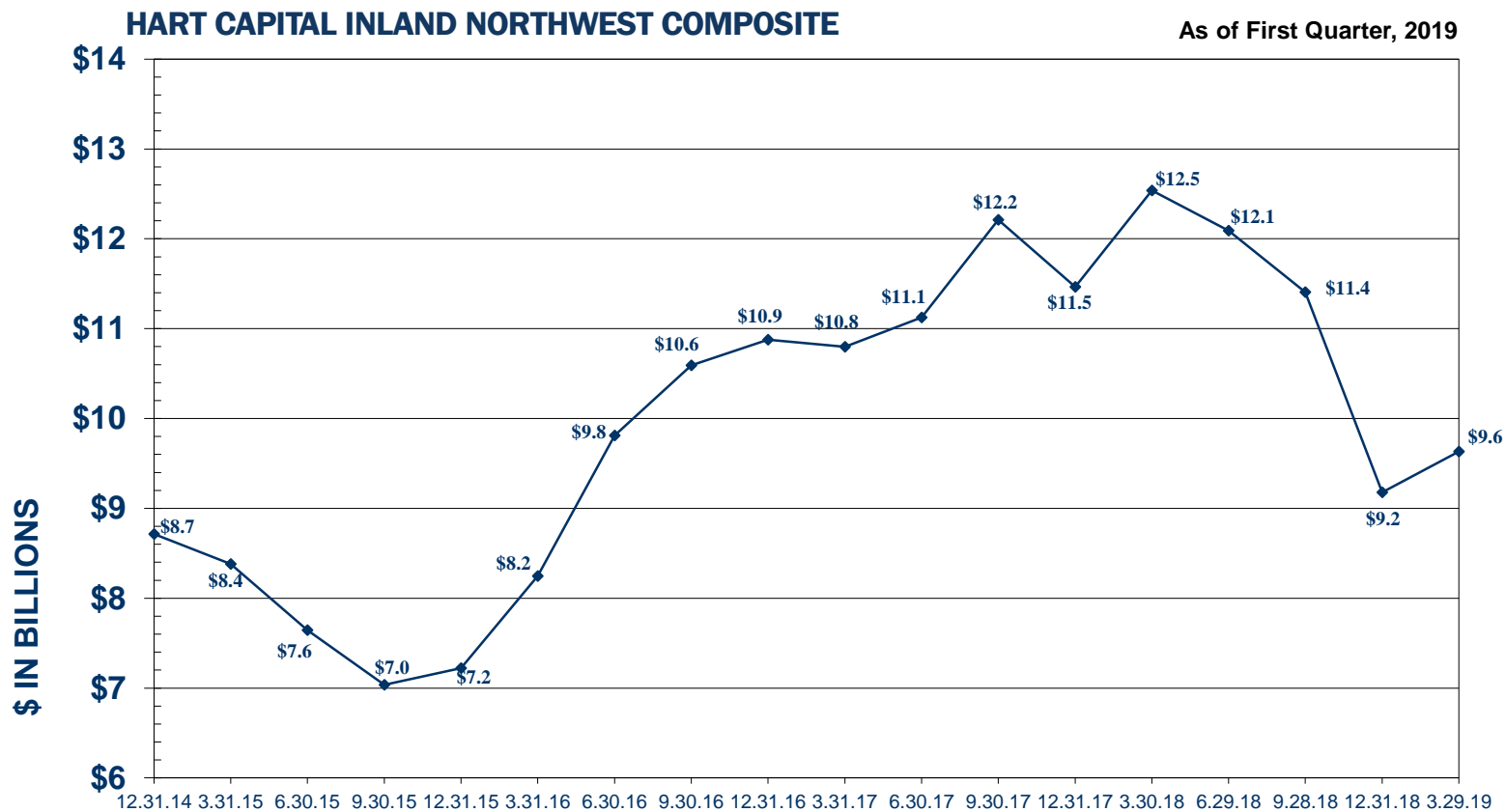
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This graph illustrates the total equity market value of the companies listed on this page. For the First Quarter 2019, the Hart Capital Inland Northwest Composite increased \$453.1 million. However, Composite fell \$2.9 billion for the Trailing Twelve Months, \$95.9 million of the loss can be attributed to Northwest Bancorporation, Inc, being acquired by First Interstate Bancsystem, Inc.(FIBK) in August.

- Avista Corporation
- Clearwater Paper Corporation
- Hecla Mining Company

- Idaho Independent Bank
- Itron, Inc.
- Key Tronic Corporation

- PotlatchDeltic Corporation
- W.T.B. Financial Corporation



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CAPITAL MANAGEMENT, INC.

HART COMPOSITE AND HART INDEX COMPANIES
Market Capitalization Summary

<u>Stock Symbol</u>	<u>Company</u>	<u>Headquarters</u>	<u>Common Shares</u> (in millions)	<u>3/29/19 Stock Price</u>	<u>Market Capitalization</u> (\$ in millions)
AVA	Avista Corporation	Spokane	65.7	\$40.62	\$2,669.5
PCH	PotlatchDeltic Corporation	Spokane	67.8	37.79	2,562.2
ITRI	Itron, Inc.	Spokane	39.5	46.65	1,844.5
HL	Hecla Mining Company	Coeur d'Alene	483.0	2.30	1,110.9
WTBFB	W.T.B. Financial Corporation	Spokane	2.6	353.26	904.3
CLW	Clearwater Paper Corporation	Spokane	16.5	19.48	321.8
IIBK	Idaho Independent Bank	Coeur d'Alene	7.7	19.90	154.0
KTCC	Key Tronic Corporation	Spokane	10.8	6.17	66.4
Total Composite Market Capitalization					\$9,633.7

***WTBFB market capitalization restated to correct historical share count**

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CAPITAL MANAGEMENT, INC.

HART COMPOSITE AND HART INDEX COMPANIES
Quarterly "Composite" Summary

Stock			3/29/19	12/31/18	
Symbol	Company	Headquarters	Market Capitalization	Market Capitalization	Quarterly Change
			(\$ in millions)	(\$ in millions)	(\$ in millions)
PCH	PotlatchDeltic Corporation	Spokane	\$2,562.2	\$1,985.7	\$576.4
WTBFB	W.T.B. Financial Corporation	Spokane	904.3	806.0	98.3
IIBK	Idaho Independent Bank	Coeur d'Alene	154.0	138.9	15.1
KTCC	Key Tronic Corporation	Spokane	66.4	60.8	5.6
ITRI	Itron, Inc.	Spokane	1,844.5	1,864.2	-19.6
HL	Hecla Mining Company	Coeur d'Alene	1,110.9	1,133.3	-22.4
CLW	Clearwater Paper Corporation	Spokane	321.8	401.1	-79.3
AVA	Avista Corporation	Spokane	2,669.5	2,790.5	-121.0
Total Composite Market Capitalization			\$9,633.7	\$9,180.6	\$453.1

***WTBFB market capitalization restated to correct historical share count**

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CAPITAL MANAGEMENT, INC.

HART COMPOSITE AND HART INDEX COMPANIES

Trailing Twelve Month "Composite" Summary

Stock			3/29/19	3/30/18	Trailing
Symbol	Company	Headquarters	Market Capitalization	Market Capitalization	Twelve Month Change
			(\$ in millions)	(\$ in millions)	(\$ in millions)
IIBK	Idaho Independent Bank	Coeur d'Alene	\$154.0	\$97.6	\$56.4
WTBFB	W.T.B. Financial Corporation	Spokane	904.3	882.6	21.8
KTCC	Key Tronic Corporation	Spokane	66.4	75.2	-8.8
NBCT	Northwest Bancorporation, Inc.	Spokane	0.0	95.9	-95.9
CLW	Clearwater Paper Corporation	Spokane	321.8	608.7	-286.8
HL	Hecla Mining Company	Coeur d'Alene	1,110.9	1,457.8	-346.9
ITRI	Itron, Inc.	Spokane	2,562.2	3,165.7	-603.6
PCH	PotlatchDeltic Corporation	Spokane	2,669.5	3,379.9	-710.4
AVA	Avista Corporation	Spokane	1,844.5	2,774.7	-930.2
Total Composite Market Capitalization			\$9,633.7	\$12,538.1	-\$2,904.4

*WTBFB market capitalization restated to correct historical share count

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CAPITAL MANAGEMENT, INC.

HART COMPOSITE AND HART INDEX COMPANIES
Quarterly "Index" Summary

<u>Stock</u>			<u>3/29/19</u>	<u>12/31/18</u>	
<u>Symbol</u>	<u>Company</u>	<u>Headquarters</u>	<u>Stock Price</u>	<u>Stock Price</u>	<u>Percentage Change</u>
PCH	PotlatchDeltic Corporation	Spokane	37.79	31.64	19.4%
WTBFB	W.T.B. Financial Corporation	Spokane	353.26	314.85	12.2%
IIBK	Idaho Independent Bank	Coeur d'Alene	\$19.90	\$17.95	10.9%
KTCC	Key Tronic Corporation	Spokane	6.17	5.65	9.2%
ITRI	Itron, Inc.	Spokane	46.65	47.29	-1.4%
HL	Hecla Mining Company	Coeur d'Alene	2.30	2.36	-2.5%
AVA	Avista Corporation	Spokane	40.62	42.48	-4.4%
CLW	Clearwater Paper Corporation	Spokane	19.48	24.37	-20.1%
HCINWI	Inland Northwest Index		234.10	230.02	1.8%
SPX	Standard and Poor's 500 Index		2,834.40	2,506.85	13.1%
RUT	Russell 2000 Index		1,539.74	1,348.56	14.2%

*WTBFB market capitalization restated to correct historical share count

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CAPITAL MANAGEMENT, INC.

HART COMPOSITE AND HART INDEX COMPANIES

Trailing Twelve Month "Index" Summary

<u>Stock</u>			<u>3/29/19</u>	<u>3/30/18</u>	
<u>Symbol</u>	<u>Company</u>	<u>Headquarters</u>	<u>Stock Price</u>	<u>Stock Price</u>	<u>Percentage Change</u>
IIBK	Idaho Independent Bank	Coeur d'Alene	\$19.90	\$13.00	53.1%
WTBFB	W.T.B. Financial Corporation	Spokane	353.26	346.10	2.1%
KTCC	Key Tronic Corporation	Spokane	6.17	6.99	-11.7%
AVA	Avista Corporation	Spokane	40.62	51.50	-21.1%
PCH	PotlatchDeltic Corporation	Spokane	37.79	50.45	-25.1%
ITRI	Itron, Inc.	Spokane	46.65	71.55	-34.8%
HL	Hecla Mining Company	Coeur d'Alene	2.30	3.65	-37.0%
CLW	Clearwater Paper Corporation	Spokane	19.48	37.00	-47.4%
HCINWI	Inland Northwest Index		234.10	311.60	-24.9%
SPX	Standard and Poor's 500 Index		2,834.40	2,640.87	7.3%
RUT	Russell 2000 Index		1,539.74	1,529.43	0.7%

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